

Cost & Transparency Ranks as The Biggest Issue/Challenge Facing Healthcare Today Healthcare Executives Rank the Top 10 Transformational Themes for 2020 from a List of Over 25 Topics Most Relevant to Healthcare

Boston, MA, September 12th, 2019 – Over 100 C-Suite and director level executives voted and then ranked the top 10 critical challenges, issues and opportunities they expect to face in the coming year, during this week's <u>HCEG Annual Forum</u>. <u>The HealthCare Executive Group (HCEG)</u>, a 31-year old networking and leadership organization, facilitated interactive discussions around such issues in their 2.5 day marquee event in Boston.

Executives from payer, provider and technology partner organizations were presented with a list of over 25 topics. Initially compiled from webinars, roundtables and the <u>2019 Industry Pulse Survey</u>, the list was augmented by in-depth discussions during the Forum, where industry experts explored and expounded on a broad range of current priorities within their organizations. The HCEG Annual Forum concluded with HCEG Board Members announcing the results of the year-long process that determined the <u>2020 HCEG Top 10</u>.

2020 HCEG Top 10 Challenges, Issues and Opportunities

- 1. **Costs & Transparency** Implementing strategies and tactics to address growth of medical and pharmaceutical costs and impacts to access and quality of care.
- Consumer Experience Understanding, addressing and assuring that all consumer interactions and outcomes are easy, convenient, timely, streamlined, and cohesive so that health fits naturally into the "life flow" of every individual's, family's and community's daily activities.
- 3. **Delivery System Transformation -** Operationalizing and scaling coordination and delivery system transformation of medical and non-medical services via partnerships and collaborations between healthcare and community-based organizations to overcome barriers including social determinants of health to effect better outcomes.
- 4. **Data & Analytics -** Leveraging advanced analytics and new sources of disparate, non-standard, unstructured, highly variable data (history, labs, Rx, sensors, mHealth, IoT, Socioeconomic, geographic, genomic, demographic, lifestyle behaviors) to improve health outcomes, reduce administrative burdens and support transition from volume to value and facilitate individual/provider/payer effectiveness.
- 5. **Interoperability / Consumer Data Access -** Integrating and improving the exchange of member, payer, patient, provider data and workflows to bring value of aggregated data and systems (EHR's, HIE's, financial, admin and clinical data, etc) on a near real-time and cost-effective basis to all stakeholders equitably.



- Holistic Individual Health Identifying, addressing and improving the member/patient's overall medical, lifestyle/behavioral, socioeconomic, cultural, financial, educational, geographic and environmental well-being for a frictionless and connected healthcare experience.
- 7. **Next Generation Payment Models** Developing and integrating technical and operational infrastructure and programs for a more collaborative and equitable approach to manage costs, sharing risk and enhanced quality outcomes in the transition from volume to value. (bundled payment, episodes of care, shared savings, risk-sharing, etc).
- 8. **Accessible Points of Care** Telehealth, mHealth, wearables, digital devices, retail clinics, home-based care, micro-hospitals; and acceptance of these and other initiatives moving care closer to home and office.
- Healthcare Policy Dealing with repeal/replace/modification of current healthcare
 policy, regulations, political uncertainty/antagonism and lack of a disciplined regulatory
 process. Medicare-for-All, single payer, Medicare/Medicaid buy-in, block grants, surprise
 billing, provider directories, association health plans, and short-term policies, FHIR
 standards, and other mandates.
- 10. **Privacy / Security** Staying ahead of cybersecurity threats on the privacy of consumer and other healthcare information to enhance consumer trust in sharing data. Staying current with changing landscape of federal and state privacy laws.

"We are seeing more change in the 2020 HCEG Top 10 than we have seen in recent years and for good reason. HCEG member organizations express that the demand for, and pace of change and innovation is accelerating as healthcare has moved to center stage in the national debate. It shouldn't be surprising that costs and transparency is at the top of the list along with the consumer experience and delivery system transformation," observes Ferris W. Taylor, Executive Director of HCEG. "Data, analytics, technology and interoperability are still ongoing challenges and opportunities. At the same time, executives need to be cautious, as individual health, consumer access, privacy and security are on-going challenges that also need to remain as priorities."

2020 HCEG Top 10 as Basis for Additional Research and Discussion

After its initial delineation during this week's HCEG Annual Forum, the 2020 HCEG Top 10 serves as the basis for the coming year's discussion, industry-wide analysis and in-depth research performed by sponsor partners, member organizations and industry researchers. The HCEG Top 10 will be complemented by the 10th annual, nationwide, Industry Pulse Survey. In early October, healthcare leaders across the nation will be invited to participate in the research to backdrop and contrast their own perspectives against the 2020 HCEG Top 10.

For more information on the 2020 HCEG Top 10 and membership in the HealthCare Executive Group, visit https://hceg.org/hceg-top-ten/





About HCEG

The HealthCare Executive Group is a national network of healthcare executives and thought leaders who come together as a group to navigate the strategic and tactical issues facing their organizations. Originally chartered as the Managed Care Executive Group (MCEG), the HealthCare Executive Group (HCEG), was founded in 1988 by executives looking for a forum where the open exchange of ideas, opportunities for action, collaboration and transformational dialogue could freely ensue, especially with respect to the annually identified HCEG Top 10 opportunities, challenges and issues all members face.

Thanks to HCEG Sponsor Partners <u>Appian</u>, <u>eQHealth Solutions</u>, <u>Softheon</u>, <u>Solera</u>, <u>SureScripts</u>, <u>Virtual Health</u>, <u>Zipari</u>, <u>Change Healthcare</u>, <u>HealthEdge</u>, <u>InstaMed</u> and <u>RedCard</u>; HCEG is able to continuously provide a platform for its members and sponsor partners to promote healthcare innovation, technology and the development of lifelong professional relationships.

For more information, visit www.hceg.org or follow HCEG on Twitter at @HCExecGroup. ###